



# ROCKY MOUNTAIN AHRMM NEWSLETTER **June 2021**

## Leader Profile- Niki Hamilton



Niki Hamilton has over 20 years of supply logistics and clinical experience in the healthcare field. “I’ve always had a passion for caring for others. I know that what I do every day impacts our patients and their families. This is true even if I never see the patient’s face. Making sure our direct caregivers have what they need to care for our patients is a crucial part of providing the best patient outcomes.”. Niki works for HealthTrust Performance Group as a Director of Capital Equipment Services in the US Western Region. She has been a part of the Rocky Mountain AHRMM Chapter and the National AHRMM for the last seven years. Niki is also proud to be a Certified Materials & Resource Professional (CMRP). “I am on a life-long path of

learning. Achieving my CMRP was a big accomplishment. The CMRP designation exemplifies not only a proven knowledge of supply chain operations and experience, but also a strong basis in strategic optimization and leadership.” Niki lives in the Salt Lake City area of Utah with her husband and two dogs. She is an outdoor enthusiast and loves to travel all over the world.



## Healthcare Highlight

Division Clinical Resource Director - Connie Knowlton, HealthTrust



The Division Clinical Resource Director is responsible for establishing and leading the supply expense agenda for the clinical resource management program across multiple hospitals. This means driving positive change through program definition and leading initiatives that support the health care organization's clinical expense agenda. Some specific responsibilities include

- Optimizing the group purchasing organization's contract portfolio and improving contract compliance
- Developing and executing product standardization across the division
- Reducing supply expense
- Identifying supply expense variances and developing and executing action plans to correct
- Reviewing and developing content for value analysis meetings at the facility and division level
- Reviewing products based on clinical evidence and benefits
- Identifying and improving product utilization, cost data, process and waste improvements
- Coordination of communication about product changes
- Identify alternative products during recalls and backorders
- Managing division projects

This job is extremely interesting. There is never a dull moment. There are new products and clinical evidence to review and challenges to triumph over with each new project or conversion. One of the biggest challenges currently is to find comparable products for all of the backorders that are occurring. The backorders are attributed to COVID and the lack of raw materials being shipped or lack of staff to produce the product.

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## AHRMM news:

### AHRMM21 Conference and Exhibition

- Nashville, TN, August 23-25 2021
- <https://www.ahrmm.org/ahrmm-conference-exhibition>

### AHRMM21+ Virtual Conference

- Virtual, September 14-16 2021
- <https://www.ahrmm.org/ahrmm-conference-exhibition>

### AHRMM Education Portal

- On-Demand, e-Learning, Webcast, and Podcasts:  
<https://www.ahrmm.org/about/education>

### AHRMM Certifications

- CMRP and AHRMM Fellow:  
<https://www.ahrmm.org/ahrmm-certification>

### AHRMM: Join the CQO Movement

- Add your voice to the conversation about advancing the supply chain strategy
- <https://www.ahrmm.org/cqo-movement>

### AHRMM Connect

- Join your peers in networking opportunities, sharing best practices, CMRP classes, Mentorship programs, and much more!
- <http://connect.ahrmm.org/home>

## WAHRMM 2021 SPRING VIRTUAL CONFERENCE SUMMARY

**The spring webinar was an overwhelming success with an average of 60 attendees per broadcast. Highlights of events:**

- Each session offered up to 2 CE credits and full conference attendance provided up to 6 CE credits.
  - For CE credits please contact Toby Johnson; [toby.johnson@philips.com](mailto:toby.johnson@philips.com)
- 3 expert panelists, including both providers and suppliers, for each session.
- Three Webinars focusing on 3 of the 6 National AHRMM KEY priorities. A special thank you to our organizers:
  - Finance – Tim Loftis, MedOne Capitol
  - Patient Safety – Suzi Collins Steward Healthcare, and Chris Armstrong Honor Health
  - Environmental Sustainability – Amy Vinarsky – Premier GPO
- Virtual Networking sessions. After each panel session a 30 minute sponsor hosted networking event platform was provided.

We will continue to offer Educational and Networking events for our members. Please keep a look out for our next announcement.

Recordings of the event are available at <https://www.rockymtnahrmm.com/meeting-schedule/>

Special thanks to all those who participated and especially those that presented. We all benefited from the insight you shared.

### Bonus content!

Niki's Favorite Quote: Things work out the best for those who make the best of the way things work out -John Wooden